

CORPORATE PHILOSOPHY

National Coatings® is committed to the following:

- We encourage use of our coatings in restoration, re-roofing and new construction applications where we can confidently provide 5 to 20 years of additional leak-free performance.
- We seek to install sustainable systems that can be renewed well beyond original warranty periods by utilizing appropriate reinforcement and recoat approaches. We recognize that roof life extension yields financial returns far above energy savings.
- We subscribe to a systems approach centered on essential elements of successful weatherproofing. These elements, if implemented properly, drastically reduce the chances of any warranty claim. The essential elements include:
 - 1) Comprehensive Roof Evaluations & Analyses
 - 2) Customized Installation Specifications
 - 3) Proven, High Performance Materials
 - 4) Approved Applicators
 - 5) In-Progress & Post-Job Inspections
 - 6) Preventive Maintenance
 - 7) Warranty Coverage

APPROVED APPLICATORS

In many cases, National Coatings sells our products and systems to Approved Applicators. National Coatings will partner only with Approved Applicators in providing Full System Warranties. National Coatings qualifies applicators based on several criteria covering the contractor's overall business operations and its track history in quality workmanship and performing roof installations. Historical business volume with National Coatings is not a litmus test for Approved Applicator status. National Coatings is less interested in qualifying applicators for a specific project versus developing long-term, ongoing relationships with Approved Applicators that realize mutual business success by providing a larger client base with long-lasting protection at lower life-cycle cost. Our Approved Applicator criteria for roofing contractors can include:

- Financial strength & stability
- Scope of operations including system types and available crews & equipment
- Strategic emphasis on maintenance and roof life extension
- Liability insurance and bonding levels
- Litigation history
- Credit reference input
- Involvement and leadership with industry associations
- Effective and ongoing safety and training programs
- Successful projects with larger and more complex commercial/industrial roofs
- Individual personnel qualifications and length/stability of employment
- Building owner & facility manager references
- Commitment to high performance fluid-applied systems surrounding investment, training & commercial activities
- Demonstrated teamwork in developing and executing specifications with manufacturers and consultants
- In-field installations that demonstrate adherence to contract specifications and that show extended waterproofing performance
- The ability to implement & follow National Coatings warranty process.

WARRANTY RULES & POLICIES

General

National Coatings offers the following guarantees/warranties:

- Product Guarantees – a Product Guarantee states that our product is free of any defects in manufacturing . National Coatings will replace the product when such product proves to be defective in manufacture as determined by National Coatings.
 - Full System Warranties – a Full-System Warranty states that National Coatings will provide all labor and National Coatings materials necessary to repair a leak as a result of deterioration caused by normal weather conditions. The System used must include fabric over the entire field or be an SPF Roofing System.
- All projects to be warranted require that the contractor notify National Coatings in writing by submitting the Warranty Application form. The project must then be approved by National Coatings before proposing a warranty to a building owner and before commencing work.
 - All Full System Warrantees MUST be inspected PRIOR to work starting and approved by National Coatings Corporation's Technical Representative.
 - **National Coatings requires that contractors applying for a Full System (labor and materials) Warranty agree to provide National Coatings with free-of-charge labor needed to address any warranty claims during the first half of the warranty period.**

All Full System Warranties require payment to National Coatings of a per square foot warranty fee. These warranty fees are normally **\$0.06/ft²** for 5-Year Full System Warranty, **\$0.08/ft²** for 10-Year Full System Warranty, **\$0.10/ft²** for 15-Year Full System Warranty and **\$0.12/ft²** for 20-Year Full System Warranty. The minimum charge would be 15,000 square feet times the sq. ft. warranty fee. For example, a 10 year Full System (\$0.08/ft²)Warranty for a 6,750 sq. ft. roof would cost \$1,200 (15,000 x \$.08).

National Coatings requires pre-job, in progress and final inspection. Inspections fees are NOT included in the above warranty fee. Please contact National Coatings for the warranty inspection cost.

There is no payment requirement for a Product Guarantee.

An Independent Consultant or company field representative will normally inspect all projects involving Full System Labor & Material Warranties. All material used in all warranted systems must be purchased from National Coatings.

No warranty will be issued unless a final Warranty Application (Part A & B) is completed and all warranty requirements have been met. Warranty requirements include:

- 1. All materials and fees paid.**
- 2. Final inspection and punch-list verified complete.**
- 3. Final approval of the Warranty Application by National Coatings' management.**

AcryShield® SPF Roofing Systems

- AcryShield SPF Roofing Systems shall be installed to qualify for 10, 15 and 20-Year Warranties.
- The standard warranty offering for AcryShield SPF Roofing Systems is a 10-Year Full System Warranty (labor and materials), although depending on detail design and coating thickness, 15-Year and 20-Year Full System Warranties are offered.
- All AcryShield SPF Warranties require the application of higher density spray foams that achieve greater than 42 psi compressive strength installed at 1-inch minimum thickness.

AcryShield SPF Roofing Systems Full System Warranty Requirements

Warranty Length	Top Coat Products	SPF Compression Strength	SPF Minimum Thickness	Smooth Coatings Thickness	Granule Amount (lbs/sq.)	Add'l Coating Gallons to Granulate	Warranty Fee
10 yrs.	A500, A550, A600	42 PSI	1.0 INCH	>24 MILS	---	---	\$.08
10 yrs.	A500, A550, A600	42 PSI	1.0 INCH	>20 MILS	>35 LBS	>1.5 GAL	\$.08
15 yrs.	A500, A550, A600	42 PSI	1.0 INCH	>32 MILS	--	--	\$.10
15 yrs.	A500, A550, A600	42 PSI	1.0 INCH	>28 MILS	>35 LBS	>1.5 GAL	\$.10
20 yrs.	A500, A550, A600	42 PSI	1.5 INCH	>40 MILS	--	--	\$.12
20 yrs.	A500, A550, A600	42 PSI	1.5 INCH	>36 MILS	>35 LBS	>1.5 GAL	\$.12

AcryPly® Roofing Systems

- In general, the AcryPly® Roofing System designation shall be used only for polyester reinforced Emulsion/Acrylic systems or polyester reinforced all-acrylic systems that qualify for a minimum 5-Year Warranty.
- The standard warranty offering for AcryPly Roofing Systems is a 10-Year Full System Warranty, although a 15-Year Full System warranty may be offered depending on detail design, number of reinforcing plies and coating thickness.
- The amount of fabric needed for warranty qualification depends on the condition of the entire roof and any problem areas. Refer to your custom specification for more detailed information.

AcryPly Roofing System Full System Warranty (All-Acrylic) Requirements

Warranty length	Coating Products	Coating Thickness	Polyester Fabric	Number of Plies	Warranty Fee
10 yrs.	A502/503 Basecoat A400, A500, A550	50 MILS	T272	1 PLY	\$.08
15 yrs.	A502/503 Basecoat A400, A500, A550	75 MILS	T272	2 PLY	\$.10

AcryPly Roofing Systems Full System Warranty (Emulsion/Acrylic) Requirements

Warranty Length	Coating Products	Coating Thickness	Asphalt Emulsion	Quantity/ LiquiSeal	Polyester Fabric	Number of Plies	Warranty Fee
5 yrs.	A503 Basecoat, A400	>20 MILS	A200	5-8 gallons/sq.	T272	1 PLY	\$.06
10 yrs.	A503 Basecoat, A400	>20 MILS	A200	5-8 gallons/sq.	T272	1 PLY	\$.08
15 yrs.	A503 Basecoat, A400	>20 MILS	A200	10-16 gals/sq.	T272	2 PLY	\$.10

AcryShield® Restoration Systems

- Locally-reinforced coating restoration systems and 1-ply emulsion/acrylic systems may qualify for at least a 5-Year Warranty under the AcryShield Restoration System designation.
- Since AcryShield Restoration Systems are a key tool for extending the leak-free lives of various roof types, National Coatings strongly encourages owners to sign annual maintenance agreements with our Approved Applicator to monitor an AcryShield Restoration System and to ensure maximum longevity and performance.
- On a case-by-case basis, National Coatings may offer a Full System Warranty for an AcryShield Restoration System installation. Key factors influencing this decision would include: roof age and physical/chemical condition; roof slope; building design and location; contractor track history installing similar systems; and an owner's investment in an annual maintenance agreement.
- On a case-by-case basis, National Coatings may assume Full System Warranty responsibility for an existing warranted roof (i.e. take over existing warranty) when an AcryShield Restoration System is proactively installed to maximize roof life and/or save energy.



NATIONAL COATINGS CORPORATION

1201 Calle Suerte, Camarillo, California 93012
 (800) 423-9557 Fax (800) 294-3866
www.nationalcoatings.com

Copyright © 2009 National Coatings Corporation. All Rights Reserved.